



Marco Giorgio Roberto Blasi

Date of birth: 03/02/1961 | **Nationality:** Italian | **Phone number:** | **Phone number:**

Email address:

Address:

WORK EXPERIENCE

SENIOR MANAGER OFFICE OF THE PROSECUTOR – INTERNATIONAL CRIMINAL COURT – 10/06/2012 – 15/07/2026 – THE HAGUE, NETHERLANDS

Business or Sector: Activities of extraterritorial organisations and bodies | **Department:** Office of the Prosecutor |

Address: Oude Waalsdorperweg 10, 2597AK, The Hague, Netherlands | **Email:** |

Website: www.icc-cpi.int

Senior Manager at the Office of the Prosecutor ("OTP" or "the Office") at the International Criminal Court in The Hague, Netherlands. I directly advise the Prosecutor, as well as senior management of the multi-disciplinary unified teams on all matters related to the financial and administrative support of the operations that are key to the mandate of the OTP, such as complex criminal investigations, arrest and surrender operations, witness protection programs and prosecutions conducted in situation countries in geographically diverse areas.

- Led the financial, budgetary and HR-related aspects of the 2022 reorganization of the OTP;
- Business Partner for OTP divisions and Court's financial and administrative functions;
- Prepare the OTP budget (5 Programmes and 11 sections), ensuring the integration of the proposal within the Court's Budget at the inter-organ Budget Working Group;
- Negotiate the OTP budget proposals with ICC State Parties;
- Represent the Office on strategic, budgetary, financial, HR, IT, organizational and policy-related matters before the Committee on Budget and Finance, oversight mechanisms, the Assembly of State Parties and other stakeholders;
- Represent the OTP in inter-organ committees on all matters concerning Strategic Plan of the Court, Strategic and Operational procedures and policies, Finance and Budget, Risk Management, Compliance, HR, Audit, KPIs, Savings and Efficiencies Projects, and ICT Strategy of the Court;
- Co-ordinate the budgetary, financial and administrative matters within the Office, and ensure compliance with applicable regulations and rules;
- Manage implementation of the Office budget providing advice to the Prosecutor on allocation of resources for the completion of planned activities and their timely delivery;
- Co-ordinate and oversee the preparation and implementation of contingency fund requests for unforeseen operations during the fiscal year;
- Ensure the timely provision of core financial and administrative support services, driving streamlined processes to facilitate and expedite decision making within the context of complex criminal investigations and prosecutions, including the support of field operations in geographically diverse areas;
- Oversee monitoring of performance parameters expressed through KPIs, and prepare performance reports and dashboards for the Office, the Court, external stakeholders and oversight bodies;
- Interview and evaluate candidates applying for high-level professional positions in the Court;
- Set goals and career development support for direct reports, and undertake evaluation of staff performance through mid-term reviews and end-of-year assessment;
- Responsible for Trust Funds and voluntary contributions (including from the EC) where additional resources from public and private donors are raised to finance special projects of interest to the OTP;
- Managed the Services Section with over eighty staff from fifteen nationalities in four different functional areas: Financial Planning & Control, Language Services, Information and Evidence, Knowledge Base.

PARTNER – CONTARE CONSULTING FINANCE (CCF) – 03/04/2011 – 23/04/2012 – MILAN, ITALY

Partner in Contare Consulting Finance (CCF), an associated partners firm acting as main contractor company providing services in Business, Management and Financial Services. CCF, in particular, advises clients – both domestic and international - through partner companies and senior experts.

Areas of competence:

- Asset Management

- Audit and Statutory Services for National and International Firms
- Business & Financial Plans
- Budgeting, Forecasting and Reporting processes
- Change Management
- Start-up Management
- International Business Development
- Company Restructuring

Negotiated partnership deal with a major international TLC company to provide innovative portable devices and system infrastructure for a remote assistance electrocardiogram (ECG) service to the Italian National Health System (for a client from telemedicine industry). Developed business plan for market expansion in Eastern Europe. Led the start-up of a near-shoring Shared Service Centre in Belgrade to facilitate Italian SME's access the Eastern European markets. Worked with local authorities and institutions to negotiate terms and conditions to favour establishment of foreign business activities. Recruited and trained local management and personnel.

MANAGING DIRECTOR – ITALCONTACT GROUP – 28/02/2010 – 30/03/2011 – ROME, ITALY

Responsible for the start-up and organization of an integrated Business Process Outsourcing group that offered direct marketing, sales, logistics and system integration services. Spin-off of PMC Operations group (previous employer). Direct report to the international shareholders' Board. Prepared five-year Business Plan and presented it to shareholders. Managed a team of five professionals.

GROUP CFO - STRATEGIC BUSINESS DEVELOPMENT – PMC OPERATIONS – 15/03/2007 – 25/02/2010 – NOVARA, ITALY

Group Chief Financial Officer in the second largest Business Process Outsourcing group in Italy (Turnover € 150 Million; Headcount 6000 FTE.). Responsible for the Group's IPO Project: investor relations, financials, governance and policies compliance. Head of Strategic Business Development. Direct report to the President of the Group.

- Led the integration of IT, human resources, treasury, reporting and financial systems of the Group's companies (twelve different legal entities);
- Prepared annual budget for each legal entity and the consolidated budget for the Group;
- Performed due diligence for the acquisition of four new companies;
- Appointed President of the Board of Directors in two of them;
- Led the IPO (Initial Public Offering) project for the Group;
- Developed strategy and led negotiations for renewable energies initiatives;
- Prepared tenders and bids for ICT contracts;
- Managed a team of 15 people at the HQ and 30 administrative staff in the operating branches.

CHIEF FINANCIAL OFFICER – DELOITTE – 16/04/2006 – 14/03/2007 – MILAN, ITALY

Senior management positions for clients of Deloitte, a multinational professional services network with offices in over 150 countries. Managed clients' teams from four to twelve staff.

Assignment 1: Micro Focus APM Solutions, Temporary CFO, responsible for Budget, Forecast, Reporting, Treasury and relations with Statutory Auditors of the acquired company's entities (Italy, Switzerland, UK, Spain, Germany and Bulgaria).

- Evaluated acquired company's financials and business units' profitability;
- Reviewed and rationalized company's policies and procedures;
- Implemented standardized projects' evaluation system;
- Assisted HQ's Human Resources in implementing restructuring plan.

Assignment 2: MyBlueZebra, a VoIP telecommunication start-up. Business Development. Senior Adviser to the entrepreneur.

- Developed fund raising strategy and strategic plan;
- Presented Business Plan to investors;
- Prepared partnership proposals for marketing and commercial activities in Eastern Europe.

CHIEF FINANCIAL OFFICER – UNIVERSAL MUSIC ITALY – 31/12/1995 – 13/04/2006 – MILAN, ITALY

Chief Financial Officer at Universal Music Italy, part of Universal Music Group, one of the largest multinational music corporations. Direct report to the Country Managing Director. Functional report to Universal Music International Chief Financial Officer (London, UK). Responsible for fiscal and financial compliance. Managed Finance and Administration,

Royalties and Copyrights, Budget, IT, HR, Legal, Digital Music and New Media. Responsible for media planning and business development strategy. Member of the Board of Directors of: Universal Music Italia and Centenary S.r.l. (Italian Holding), SCF (Società Consortile Fonografici – Italian Producers' Collecting Society), Council of "Aziende Videofonografiche" (Music and Video Companies), Vivendi-Universal Media Council for negotiation of media buying, and FIMI (local ifpi) Directorate.

- Led the merger between Universal Music S.p.A. and PolyGram in Italy. Achieved total annual savings in excess of € 6.7 Million. Negotiated logistics centre outsourcing and personnel resizing with unions (25% of total);
- Led the integration of the information management systems of Universal Music and PolyGram (e.g.; IT applications, infrastructure and data);
- Consolidated office locations for all Italian companies of the Group (Music, Video, Publishing and Film). Finalised leases, utilities, general services and infrastructure maintenance contracts, achieving annual savings of € 1.9 Million;
- Negotiated contracts with all the artists of Universal Music Italy local roster;
- Exceeded financial targets;
- Launched Universal Music Digital Division. Under my direction, digital business went from zero to representing 6% of the Net Turnover of the company (and about 20% of EBITDA) in three years;
- Led the re-engineering of content and style of the company's internet site, which was awarded Best Music Site in Italy;
- Secured sponsorship and co-marketing contributions that accounted for over € 2,5 Million;
- New Media & Music Mobile: negotiated deals with main telecommunication companies and internet providers;
- DVD and video production: produced music videos and live DVD's, and negotiated exploitation rights with international distributors;
- Universal Strategic Marketing: conceived and patented the brand One Shot for 80's music compilations. Licensed the brand for a TV show named after the compilation. The division reached 22% of Total turnover;
- Co-marketing: conceived and finalized deal with FCA Automobiles for the launch of a new car model. Marketing campaign value: € 5 Million;
- Universal Music International Academy: lecturer in the programmes Financial Evaluation of Music and Publishing Contracts, and Financial Planning and Budgeting for Senior Management;
- IMF (International Music Feed – ipTV): negotiated deal with Telecom Italia for new music-theme internet channel.

CHIEF FINANCIAL OFFICER – DIAGRAM ITALIA – GROUPE FRANCE TÉLÉCOM – 30/06/1994 – 28/12/1995 – MILAN, ITALY

Chief Financial Officer at Diagram Italia, a company of the Groupe France Télécom, which operated in the software services industry.

- Responsible for Budget, Forecast, Reporting and Accounting, managing a team of fifteen staff;
- Responsible for relations with Statutory Auditors;
- Functional report to Diagram Holding (Paris, France) Chief Financial Officer;
- Developed operating procedures for Diagram Italia and controlled companies;
- Led negotiations with trade unions at Assolombarda (Lombardy's regional branch of Confindustria, the Italian employers' federation and national chamber of commerce) for company's restructuring project.

DEPUTY FINANCE DIRECTOR – RECORDATI INDUSTRIE CHIMICHE E FARMACEUTICHE – 16/05/1993 – 29/06/1994 – MILAN, ITALY

Deputy Finance Director reporting to the Vice President and Chief Financial Officer (former Finance Director at NCR Italy) at Recordati, a major Italian chemicals and pharmaceutical company.

- Controller for foreign branches (USA, Germany and Switzerland);
- Developed and implemented operating and IT/IM procedures for Treasury and interfaces with other departments;
- In charge of Special Projects within the Finance and Administration Division;
- Managed a team of four staff.

FINANCE AND ADMINISTRATION PROJECT MANAGER – NCR - AT&T GROUP – 31/10/1991 – 13/05/1993 – MILAN, ITALY

Manager at NCR, a leading American software, consulting and technology company providing professional services and electronic products, part of the AT&T Group.

- Project Manager for NCR Italy for the implementation of Oracle Financials Systems as part of the Financial Management System (FMS) program of the NCR Europe – AT&T Group;
- Represented NCR Italy on the Committee of the Project Implementation Group and the FMS User Committee in Sophie Antipolis, France;
- Report to NCR Europe Group, Dayton, Ohio, USA and the Financial and Administrative Directorate of NCR Italy;

- Managed an international team comprising eight people;
- Developed, personalized and modified the original system package to adapt it to the fiscal requirements of the Italian, French and Spanish regulatory frameworks;
- Completed General Ledger installation under budget (saved 20% of budget).

INTERN / CONSULTANT – AQUEST ENTERPRISES/AGSM UCLA – 02/12/1990 – 30/05/1991 – LOS ANGELES, UNITED STATES

Internship as part of the Field Study project required to complete the MBA programme at UCLA. The MBA programme lasted from August 1989 to June 1991.

Conducted a feasibility study for Aquest Enterprises, an American venture capital firm, for the privatization of a Soviet State Cooperative in Sochi (Russia) in the winter of 1990. The project entailed a period spent at the site gathering data and interviewing local management.

- Performed financial evaluation of operations;
- Completed strategic reorganization of business units;
- Analysed attractiveness for potential Joint Venture with foreign partners;
- Presented final business case to investors.

CONSULTANT – ACCENTURE – 30/09/1986 – 30/07/1989 – MILAN, ITALY

Consultant in the Financial Services Division, which rendered its consultancies to Italian banks and financial institutions. Design, customization and implementation of information management systems. Managed teams of consultants and client staff from four to twenty people. Responsible for training of staff.

- Designed and implemented new Treasury System at Credito Italiano;
- Designed customized General Ledger modules for Credito Romagnolo;
- Designed and implemented General Ledger modules for Banca Intesa San Paolo;
- Coordinated the P.R. activities concerning the Italian executives contacted for the Delphi Study on the Evolution of European Capital Markets (Results of the study published by "The Economist");
- Instructor in training sessions and seminars at the International Centre in St. Charles, IL, USA.

M60 A1 TANK PILOT - CORPORAL – ITALIAN ARMY - 132ND ARMoured DIVISION "ARIETE"

– 31/05/1985 – 30/05/1986 – AVIANO (PORDENONE), ITALY

Corporal. M60 A1 tank pilot assigned to a First Response battalion in the 132nd Armoured Division Ariete at the duty station of Aviano. Assistant to the Head of the Battalion Planning Office. Later promoted to Assistant to the Immediate Office of the Major at the Division's HQ in Pordenone.

● **EDUCATION AND TRAINING**

28/02/2021 – 03/03/2021 Turin, Italy

FOUNDATIONAL PRIMER ON THE 2030 AGENDA FOR SUSTAINABLE DEVELOPMENT United Nations System Staff College

Address Viale Maestri del Lavoro 10, 10127, Turin, Italy | **Website** <https://www.unssc.org/>

19/04/2020 – 03/09/2020 Turin, Italy

UN SYSTEM EXECUTIVE MANAGEMENT PROGRAMME United Nations System Staff College

Address Viale Maestri del Lavoro 10, 10127, Turin, Italy | **Website** <https://www.unssc.org/>

22/05/2019 – 23/05/2019 Berlin, Germany

THE OPTIMAL USE AND IMPLEMENTATION OF ACCRUAL ACCOUNTING AND BUDGETING IN PUBLIC INSTITUTIONS The European Academy for Taxes, Economics & Law

Address Linkstraße 2, 10785, Berlin, Germany | **Website** <https://euroacad.eu/en/>

21/10/2018 – 22/10/2018 Berlin, Germany

SUCCESSFULLY IMPLEMENTING KEY PERFORMANCE INDICATORS AND PERFORMANCE BUDGETING IN THE PUBLIC SECTOR The European Academy for Taxes, Economics & Law

Address Linkstraße 2, 10785, Berlin, Germany | **Website** <https://euroacad.eu/en/>

10/09/2017 – 14/09/2017 Bournemouth, United Kingdom

PRINCE2 – FOUNDATIONS Cupe Limited

Address Wessex House, St Leonard's Rd, BH8 8QS, Bournemouth, United Kingdom |

Website <https://www.cupeinternational.com/>

16/04/2017 – 20/04/2017 London , United Kingdom

CORPORATE DIPLOMACY The Ambassador Partnership – Corporate Diplomacy

Address 70 Fleet Street, EC4Y 1EU, London , United Kingdom | **Website** <https://ambassadorllp.com/>

03/04/2011 – 05/04/2011

CHANGE MANAGEMENT Prosci and the Change Management Learning Center

Website www.cmcpartnership.com

26/08/2025 – CURRENT The Hague, Netherlands

CIPS 2 - PROCUREMENT Chartered Institute of Procurement & Supply

Website <https://www.cips.org> |

Field of study Business, administration and law not further defined , Services not elsewhere classified | **Level in EQF** EQF level 2

27/08/1989 – 13/06/1991 Los Angeles, United States

MASTER OF BUSINESS AND ADMINISTRATION Anderson Graduate School of Management - University of California Los Angeles (UCLA)

Address 110 Westwood Plaza , Suite G406 , CA 90095, Los Angeles, United States |

Website <https://www.anderson.ucla.edu/degrees/full-time-mba/meet-our-team/contact-us>

16/09/1979 – 17/03/1985 Milan, Italy

LAUREA IN DISCIPLINE ECONOMICHE E SOCIALI - MSC Università Bocconi

Address Via Sarfatti 25, 20100, Milan, Italy |

Website https://www.unibocconi.it/wps/wcm/connect/Bocconi/SitoPubblico_IT/Albero+di+navigazione/Home/

08/09/1974 – 19/07/1979 Milan, Italy

MATURITÁ CLASSICA - BACCALAUREATE Liceo C. Beccaria

Address Via Linneo 5, 20145, Milan, Italy | **Website** https://www.liceobeccaria.edu.it/pvw/app/MILG0001/pvw_sito.php

● LANGUAGE SKILLS

Mother tongue(s): **ITALIAN**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	C2	C2	C2	C2	C2
FRENCH	C2	C2	C1	C1	B2
SPANISH	B2	B1	B1	B2	A2
SERBIAN	A2	A1	A2	A2	A1
DUTCH	B1	B1	A2	A2	A2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

● SKILLS

Outlook | LinkedIn | ERP/SAP | Record Management System | Microsoft Word; Microsoft Excel; Microsoft PowerPoint; Microsoft Project | video conferencing (zoom, cisco webex, skype)